

## SECTOR CV

### LEGAL

Technology for optimisation in the Legal Sector

#### MODALITY HELPS YOU ACHIEVE PRODUCTIVITY GAINS

The digital landscape in the legal sector is changing. Historically heavily paper-based, the legal industry has not always been synonymous with digital transformation, but c-level executives are now prioritising efforts to keep pace with evolving technologies. Client expectations today demand the same digital ease of access to law services as online shopping, putting technology at the forefront of competitive advantage in the legal industry.

An eagerness to use technology for optimisation is a great start, but real-world adoption of technology is a typical hurdle for the legal sector. According to Gartner, only 19% of legal teams are well placed to sustain enterprise digital efforts. The short-term day-to-day pressures on time and productivity, plus reliance on failsafe communication tools present a challenge when it comes to adapting to new tools and processes. In addition, the ever-present threat of hackers and phishing scams make protecting your digital data seem increasingly difficult.

#### HOW IS MODALITY SUPPORTING THE LEGAL SECTOR?

Delivering software and solutions that enable technology to be successfully deployed, adopted and governed is critical. In collaboration with Microsoft, Modality addresses these challenges:



##### **Microsoft Teams**

A secure collaborative workspace that acts as an integration window for many other tools, products and services within Office 365.



##### **CreateTeam**

A simple Microsoft Teams App that regulates how a team and its credentials can be created to ensure governance, compliance, and drive adoption.



##### **OneMeeting with CustomInvite**

A video meeting system that enables the integration of existing infrastructure with Skype and Teams, with streamlined meeting join experience and conference invitation customisation making it simpler for users to join a conference. OneMeeting also allows employees to connect their Teams Room Systems to their clients' video meeting platforms.



##### **Adoption and Change Management**

ACM services deliver the right technologies to the right people, making sure they are empowered to use them.



**Teamwork Analytics**

Advanced PowerBI reporting and automation of Microsoft Teams for optimal deployment, adoption and collaboration at scale in the Modern Workplace, helping to ensure Teams usage is compliant with the policies set out by the business.



**Microsoft Azure**

An evergreen set of cloud services to help your organisation meet your business challenges. Azure offers you the freedom to build, manage and deploy your applications at scale, even across a global network, using the right tools for business.

**THESE SOLUTIONS CAN:**

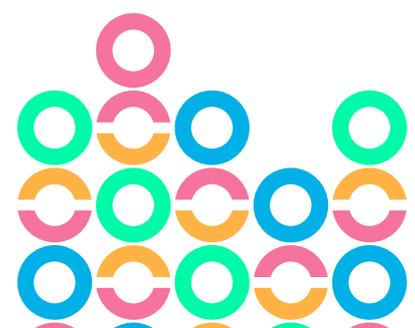
▼ **Enhance collaboration** - Breaking through silos and reducing interdependencies to enable effective collaboration is crucial to the Legal sector. Solutions such as Microsoft Teams allow you to liaise across time zones and geographies to collaborate efficiently on one single platform. Increase productivity by reducing time spent on typically lengthy procedures, such as document review and iteration.

▼ **Drive ROI and modernisation** - Technology must empower you to manage the changing digital demands of the modern era, creating more efficient and immediate access to online services and omni-channel communications. Modality's software and services move organisations away from legacy systems promoting a Cloud-first strategy. This enables ROI from reduced cost, greater flexibility and scalability of online services to cope with production demands.

▼ **Aid user adoption** - Empowering clients and employees with the confidence to use technology to collaborate is critical. Modality's software and services are backed by consultancy that supports you from initial consultation, through to user adoption and post-deployment support. For example, Teamwork Analytics aids the successful user adoption of Microsoft Teams, providing data-driven, actionable insights and reporting on the implementation and measurement of collaboration initiatives.

▼ **Enable accessibility** - With a typically international workforce in the Legal industry, secure and efficient communication depends on real-time access to information and the ability to collaborate anywhere at any time. Solutions such as Teams and Modality's OneMeeting enable this by creating an experience that allows multiple and integrated communications channels for ease of contact.

▼ **Drive compliance** - Solutions such as Teamwork Analytics enable the monitoring of cross-company communications, reducing the risk of data breaches and GDPR issues. Additionally, CreateTeam can centralise the management of all Microsoft Teams activity, allowing the removal of unused Teams to prevent the unnecessary 'sprawl' of data. Underpinning everything we do at Modality is our Secure by Design approach, with years of experience in industry-specific security requirements, you can have absolute trust that our solutions and services focus on the confidentiality, integrity and availability of your data.



## WHY MODALITY FOR LEGAL SECTOR TRANSFORMATION?

### Supporting your business your team and you

Wherever you are on your journey to digital transformation, Modality can help you to take advantage of the full business value and transformational impact of Microsoft’s communications and collaboration suite.

Understanding and appreciating common pain points such as security and budgets, Modality’s team of UC consultants will work closely with you to deliver software and services that put adoption, security and governance at the forefront of your strategy.

Modality is fully ISO27001 certified, demonstrating our expertise in transforming Legal services with flexible, secure, cost-efficient and highly resilient technologies.



**REQUEST A FREE CONSULTATION**

For further information or to book a complimentary consultation, please contact [enquiries@modalitysystems.com](mailto:enquiries@modalitysystems.com)